



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: March 1999

Month\Year: 144\253

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	52%	47%	12 Days	\$2,000 ¹									\$2,000
Hyundai	36%	32%	14 Days	\$2,000 ¹									\$2,000
APL	8%	13%	19 Days	\$150.00								20 KT	\$3,000
Evergreen	3%	6%	14 Days	\$2,000 ¹									\$2,000
Cho Yang	1%	0%	16 Days	\$2,000 ¹									\$2,000

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: March 1999

Month\Year: 170\527

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	45%	23%	18 Days	\$2,210 ¹									\$2,210
Yang Ming	17%	9%	18 Days										
APL	10%	26%	13 Days	\$1.72				\$34					\$2,212
OOCL	10%	6%	14 Days	\$1.93									\$1,834
P&O Nedlloyd	8%	7%	20 Days	\$2,210 ¹									\$2,210
Sea-Land	5%	4%	24 Days	\$2,210 ¹									\$2,210
Hyundai	2%	6%	13 Days	\$2,210 ¹									\$2,210
Hanjin	2%	3%	16 Days	\$1.72				\$26					\$2,076
Maersk	1%	6%	15 Days	\$2,210 ¹	\$20 ¹								\$2,230
Cho Yang	1%	4%	16 Days	\$1.72				\$34					\$2,212
Mitsui OSK	0%	3%	13 Days	\$2,210 ¹									\$2,210

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: March 1999

Month\Year: 196\253

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	31%	31%	14 Days	\$2,380 ¹			5%						\$2,499
Cho Yang	26%	21%	14 Days	\$2.63									\$2,499
APL	19%	16%	16 Days	\$2.63									\$2,499
Sea-Land	6%	6%	16 Days	\$2,600 ¹			5%						\$2,730
Hanjin	5%	6%	15 Days	\$2,160 ¹			5%						\$2,340
Mitsui OSK	5%	4%	14 Days	\$2,380 ¹			5%						\$2,499
Yang Ming	4%	5%	15 Days										
NYK Line	2%	3%	15 Days	\$2,380 ¹			5%						\$2,499
Maersk	2%	1%	15 Days	\$2,245 ¹	\$20								\$2,265
Evergreen	1%	1%	15 Days	\$2.63									\$2,499
Hyundai	1%	1%	15 Days	\$2,380 ¹			5%						\$2,499
Hapag-Lloyd	1%	0%	15 Days	\$2.83			5%						\$2,823

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: March 1999

Month\Year: 119\231

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	22%	21%	19 Days	\$2,600 ¹									\$2,600
P&O Nedlloyd	20%	19%	19 Days	\$2,600 ¹									\$2,600
APL	20%	18%	19 Days	\$3.08				\$34					\$3,504
Sea-Land	13%	10%	22 Days	\$2,600 ¹									\$2,600
OOCL	13%	10%	20 Days	\$3.08				\$34					\$3,504
Maersk	5%	3%	24 Days	\$2,400 ¹	\$20 ¹								\$2,420
Cho Yang	3%	4%	21 Days	\$3.08				\$34					\$3,504
Hanjin	3%	3%	21 Days	\$4,200 ¹									\$4,200
Hapag-Lloyd	0%	5%		\$3.08				\$34					\$3,504
Mitsui OSK	0%	3%	19 Days	\$2,600 ¹									\$2,600

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: March 1999

Month\Year: 97\170

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	30%	32%	18 Days	\$2,400 ¹			10%						\$2,640
APL	20%	20%	18 Days	\$3.08				\$34					\$3,504
Hapag-Lloyd	15%	11%	18 Days	\$3.08			10%	\$34					\$3,797
Cho Yang	9%	7%	20 Days	\$3.03				\$34					\$3,457
Sea-Land	6%	6%	22 Days ³	\$2,400 ¹			00%						\$2,640
Maersk	5%	5%	19 Days	\$2,400 ¹	\$20 ¹								\$2,420
Hyundai	2%	7%	18 Days	\$2,400 ¹			10%						\$2,640
NYK Line	2%	2%	18 Days	\$2,400 ¹			10%						\$2,640
Yang Ming	1%	2%	22 Days										
Evergreen	1%	1%	23 Days	\$3.08				\$34					\$3,504
Hanjin	1%	1%	20 Days	\$4,000 ¹			10%						\$4,400

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: March 1999

Month\Year: 193\346

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	24%	23%	12 Days	\$2,400 ¹									\$2,400
Hanjin	17%	22%	11 Days	\$2,260 ¹			43%						\$3,232
Maersk	10%	10%	13 Days	\$2,210 ¹⁶	\$20 ¹								\$2,230
NYK Line	10%	6%	11 Days	\$2,240 ¹			43%						\$3,203
APL	10%	6%	10 Days	\$1.80			43%	\$34					\$3,206
Cho Yang	8%	10%	11 Days	\$1.80								1008 pkgs.	\$1,814
Evergreen	3%	6%	11 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,207
Mitsui OSK	3%	3%	10 Days	\$2,240 ¹			43%						\$3,203
Hyundai	2%	2%	10 Days	\$2,240 ¹			43%						\$3,203
K Line	2%	2%	12 Days	\$2,240 ¹			43%						\$3,023
P&O Nedlloyd	1%	2%	14 Days	\$2,240 ¹			43%						\$3,203
OOCL	1%	1%	11 Days	\$2,240 ¹			43%						\$3,203
Sea-Land	1%	1%	14 Days ⁴	\$2,600 ¹			43%						\$3,278
COSCO	1%	1%	13 Days	\$3.21								1008 pkgs.	\$3,236

¹ Rate is per container

¹⁶ Rate is calculated per KT not by container.

⁴ Transit time is based on departure from Long Beach, CA.